15 min I. Course Introduction/Overview -Highlight goals and talking points II. FHA Guidelines/Rules -10:15 15 min - Dept of HUD and the 4000.1 special programs (203b, 203k, 234a, EEM) Mortgagee Letters 10:30 15 min III. Lender Overlays Credit Score Minimum **Direct Endorsement** Same programs/Different Rules IV. FHA Basics 10:45 30 min Max LTV Max SPCC MI Structure and Total PITI - Income Basics Major Derogatory Seasoning Rules **Ancillary Rules** IV. Obtaining Loan Approval 11:15 30 min (break) - Manual vs. Automated Approval Doc Requirements for both options - DTI Rules for both options Credit history leniency (or lack thereof) for both options V. FHA Appraisals 11:45 30 min - Case Numbers o Implications for seasoning, work history, etc. - Low Value sticks to property? How Long does the appraisal last? **HUD Minimum standards** o Excerpts from 4000.1 on appliances, deferred maintenance **Repair Escrows** VI. FHA Basic Example 12:15 15 min Real-time Sales Price, Loan Amount, Monthly Payment and CTC Example VII. Recent Changes 12:30 15 min Student Loans **Identity of Interest Authorized Users** VIII. Miscellaneous Other FHA Programs and Resources 12:45 15 min - HUD REO 203k

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