Maximum One Mentor Program

Experienced Agent Log-in List

During the onboarding process with Maximum One, you should receive numerous important emails. These emails are chock full of tools, information, logins, passwords, etc...

What you need to know:

- Maximum One Email Log-in _____
- Maximum One Mobile Site Log-in _____
- Maximum One eAgent Web use _____
- Paperless Pipeline Log-in _____
- VoicePad Log-in _____
- Vulcan 7 Log-in _____
- GSCCCA.org Log-in _____
- Chime.me Log-in (if applicable) _____
- Spokeo.com Log-in _____
- BombBomb (if applicable) _____
- Maximum One Extension (770) 919-8825 x_____
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In addition to these Maximum One tools, you will need the following:

- FMLS Log-in _____
- GAMLS Log-in _____
- NRDS # _____
- Real Estate License # _____
- Supra Key Log-in _____
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In our first few sessions, we will cover:

1. Onboarding Emails

2. Reading the Policy & Procedure Manual

3. Onboarding and Paperless Pipeline CE Class

4. How the Mentor Program works

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We will also discuss some of these items in more detail, including:

- ✓ Proper use of Paperless Pipeline
  - ➢ Avoid Fines
  - ➢ Get Paid
  - ➢ Including Mentor on Transactions
- ✓ Transaction Checklists
  - ➢ Buyer Consultation
  - ➢ Buyer Under Contract
  - ➢ Listing Checklist
  - ➢ Seller Under Contract
  - ➢ Paperless Pipeline
- ✓ Listing Presentation
- ✓ Buyer Presentation
- ✓ Objection Handling
- ✓ Lead Generation
  - ➢ Social Media
  - ➢ Video Marketing

Avenues of Support at Maximum One

- o Your Mentor is Your First Point of Contact
- o Maximum One Rock Stars (General RE Related Questions)
- o Support@MyMaximumOne.com (24/7 Contract Support)
- o Broker on Duty (See eAgentweb Calendar)

Your Mentor Program covers 1 transaction closings. The transaction split is 80/20, meaning you will receive 80% of the commission and the Mentor Program will receive 20%. All fees are paid by the Mentee, except the Royalty Fee, which all agents must pay. Continued support is available post mentorship.

If your Mentor attends closings, there will be an additional $100 Fee per closing.